

DIRECTIONS

Aon Master Trust February 2010



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CLAIM INSTANTLY

on most extras

Take out both hospital and extras cover in the Aon Master Trust Health Plan **before 31 March 2010** and you'll be able to claim straight away on most extras including osteopathy, acupuncture and naturopathy—no 2 and 6 month waiting periods¹.

You'll also be in a draw to win a \$10,000 adventure holiday² for two in South America, Central America, Africa or Asia.



Hurry, these offers end 31 March 2010

FEEL INVINCIBLE WITH MBF & WIN A \$10,000 HOLIDAY

As a member of the Aon Master Trust, you now have access to MBF HealthLink—a suite of products designed specifically for MBF's corporate customers.

With MBF HealthLink, you'll save up to 11.26%¹ on premiums and have a choice of hospital or packaged hospital and extras cover to suit your needs. You could also skip the waiting period on most extras and even win a fabulous holiday².

Invincible value

As well as discounted premiums, you can get up to 90% back on general dental and most physiotherapy and chiropractic services at any MBF MemberCare Provider³.

Get on to it

Call MBF on 1300 653 525, email myeben@mbf.com.au or visit an MBF Retail Centre. Make sure to mention that you are entitled to join the Aon Master Trust Health Plan.

LOG IN

Or simply log in at mbf.com.au/corporate
username: myeben
password: healthy

FOR A MILLION GOOD REASONS



¹ 11.26% saving is the national average saving on MBF's packaged HealthLink products compared with the equivalent stand-alone products normally offered to retail customers. The level of saving depends on the state in which the customer resides, the product and the excess selected by the customer. Premiums are reviewed annually at 1 April and may be subject to variation. ² Authorised under permit numbers NSW LTPS/09/11694, ACT TP 09/05015, SA T09/3011 and VIC 09/4008. For more information on the terms and conditions of the holiday prize draw visit www.mbf.com.au/winaholiday. ³ Standard conditions of your cover including limits. ⁴ For new Bupa Australia customers who take out both hospital and extras cover through their corporate health plan before 31 March 2010. Not with other offers. Other waiting periods apply.

The Aon Master Trust Health Plan is offered by MBF Australia Pty Limited ABN 81 000 057 590. The trustee of the Aon Master Trust (Aon Superannuation Pty Limited) is not responsible for the products, services, views or actions of MBF and recommends that you read the product brochure together with the MBF Policy Terms & Conditions before joining.





PREFER YOUR SUPER A LITTLE LESS EXCITING?

We can't control the **ups and downs** in investment markets, but we **can (and do) manage your super investment** to make it a less challenging ride.

Over the 12 months to 30 June 2009—which included the horrible 4th quarter of 2008—our default investment option (Balanced-Index) fell far less than the average balanced fund.

With markets on the way up, our default investment option was up 11.26% in 2009—not as high as some balanced funds but better than others, and still a healthy double digit return.

Because the assets we hold are less volatile, they bounce less as markets change. When markets are down, we tend to fall less than average. When markets recover, so do we but maybe not as dramatically as some funds.



PROTECTING VALUE

Our strong risk management approach is built around protecting value in declining markets. Our approach would be closer to Fund A in the example below than to Fund B.

Looking at the rise in year 2, you may prefer Fund B. But if you look at the dollar value longer term, Fund A is better.

Greater stability is safer and potentially more profitable in the longer term.

	Fund A	Fund B
Starting value	\$50,000.00	\$50,000.00
Decline in year 1	-15%	-20%
Value at end of year 1	\$42,500.00	\$40,000.00
Rise in year 2	+15%	+20%
Value at end of year 2	\$48,875.00	\$48,000.00



aonmastertrust.com.au



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HOW MUCH DO YOU CARE?

Thinking about your car, you'd probably say 'quite a bit'. You put petrol in it, you take it to the car wash, check the tyres and oil, get regular services, and keep the insurance and rego up to date. You look after your car because it's important—it gets you from A to B.

What about your money? It'll need to get you much further than any car, so why does it miss out on all that care and attention? Maybe you're not sure what to do with it or who to ask. Maybe you'll get round to it sometime soon.

If your money is missing out, you could be missing out on many opportunities to make it work harder for you.

Looking for a new and rewarding relationship?

Go to our website and help yourself to information on super contribution and retirement strategies, investments, and the importance of insurance. Use the calculators to help manage your cash flow, test different contribution scenarios, and check if you're on track for retirement. It could be the start of a new and rewarding relationship between you and your money.

Talk to an expert

There's no substitute for expert financial advice and it's not just about super. Investments and insurance advice, tax, social security, and estate and retirement planning are just some of the other areas that an adviser can help you with. If you don't have an adviser, you can ask us to put you in touch with one in your area for a **no-obligation initial meeting, at no cost to you**. You can then decide if you want to go ahead.

BY THE WAY

If you've ever wondered why a dollar is called a buck, there are a number of theories.

The most popular theory is that, in early America, buckskins were used as a form of money in trades between the native Indians and European settlers. The term buck, short for buckskin, was then transferred to currency.

MARKET UPDATE

—quarter ended 31 December 2009

It is far from clear just how strong and sustained the global recovery will be.

At the beginning of 2009

Hindsight makes the past seem simpler than it was but, at the beginning of 2009, two things were clear:

1. sharemarkets, credit securities and other risk assets were exceptionally cheap, and
2. a recovery was likely sometime given the depth of the downturn and the amount of economic stimuli underway around the globe.

A year on

Markets have rebounded and valuations on most asset classes are back to 'normal' levels. The major economies are moving out of recession, led by the US. It is far from clear, however, just how strong and sustained the global recovery will be. The recovery is likely to be a long and drawn out affair. The reduction of consumer spending to pay off debt, the winding back of economic stimuli, and the banks taking some time to repair their balance sheets will slow down the rate of recovery. *(continued over)*

Australian shares

The local market returned 3.4% during the quarter, recovering from a monthly fall in October, its first since the recovery rally began in March. For the 2009 calendar year, Australian shares rose by 37.6%.

Sector performance was mixed during the quarter. Resource stocks were well supported, including Metals & Mining ex Gold (14.5%) and Gold (14.1%), while Diversified Financials (-8.4%), Property Trusts (-5.0%) and Banks (-1.4%) recorded falls.

International shares

International shares continued to rise in the quarter, returning 2.1% in AUD and 5.3% in AUD hedged terms.

Among developed countries, macro economic and company indicators were most positive in the US. A dip in jobless claims beyond that anticipated, rising consumer confidence and a high degree of positive earnings revisions caused the US

(5.9%) to outpace other regions in local currency terms. Japan (1.1%) continued to lag as political uncertainty increased, unemployment crept up and confidence in the Bank of Japan deteriorated further.

Materials stocks (11.3%) led global sector returns, boosted by continued commodity strength. Consumer-related sectors also enjoyed a strong quarter, as did the IT sector (8.6%). Financials weakened (-3.4%) as investors questioned future growth potential in the sector.

Property

Australian listed property trusts fell 5% in the quarter, but rose nearly 10% over the 2009 calendar year (however, direct property in Australia declined in value more than 9% in 2009). The global property securities market delivered a quarterly return of 5.3% in AUD hedged terms, and increased 32% in the calendar year. Though not as strong as the previous quarter, regional returns in local currency terms were positive, led by North

America (8.7%), Asia (4.3%) and the UK (3.9%).

Except for Germany (-5.8%), most property companies in Continental Europe advanced over the quarter supported by stabilisation in property valuations and evidence that the Eurozone has emerged from recession.

Australian fixed interest

The official cash rate was raised from 3.0% to 3.75% during the quarter. The current cash rate is low given the strength of the Australian economy and the fixed interest market anticipates that the Reserve Bank of Australia will increase the official cash rate over the course of 2010 to pre-empt inflationary pressures.

Australian bonds returned 1.0% during the quarter and 1.7% over the year. The corporate sector of the market performed relatively well, although the pace of the rally in credit waned over the course of 2009.

International fixed interest

International bonds returned 1.1% over the quarter and 8% over the year in AUD hedged terms. Credit securities, high yield debt and emerging markets debt continued to perform well over the quarter.

Performance to 31 December 2009	3 mth %	1 yr %	3 yr % pa	5 yr % pa	10 yr % pa	Index used
Australian shares	3.4	37.6	-0.8	8.3	8.8	S&P/ASX 300
International shares (\$A hedged)	5.3	27.0	-6.3	2.8	0.2	MSCI World Net Dividends Reinvested Accumulation Index (\$A Hedged)
International shares (\$A unhedged)	2.1	0.8	-9.7	-0.8	-3.4	MSCI World Net Dividends Reinvested Accumulation Index
Australian listed property	-5.0	9.6	-23.4	-7.5	4.0	S&P/ASX 300 A-REIT
Australian fixed interest	1.0	1.7	6.6	5.7	6.5	UBSA Composite Bond All Maturities
International fixed interest	1.1	8.0	8.0	7.0	7.9	Barclays Capital Global Aggregate HDG AUD
Cash	0.9	3.5	5.9	5.9	5.6	UBSA 90 Day Bank Bill

Source: Russell Investments.
Note: Past performance should not be considered a guide to future performance.

YOUR PORTFOLIO

Investment returns for the **Aon Master Trust** are available at aonmastertrust.com.au or you can contact us for a copy.

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February 2010 ACON478

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