

# Directions

Online update for advisers

February 2005

Welcome to Directions, the Aon Master Trust's online newsletter for financial advisers.

## New Business Development Manager

We have recently expanded our Sales & Marketing team and we are pleased to announce the appointment of a dedicated Business Development Manager, Tom Rogacki, to source new business opportunities within our growing financial planning network.

Tom has been with Aon Consulting, and formerly TASG, since March 1999. Initially employed as a fund controller, he was quickly promoted to a senior member of our administration team and in July 2002 was appointed to head up the Adviser Services division of the Aon Master Trust.

In his new role as Business Development Manager, Tom will be responsible for the overall delivery of Aon services to our adviser network, as well as achieving adviser-sourced new business targets.



Any new business or product-related enquiries should now be forwarded to Tom. Contact details are:

**Tom Rogacki**  
**Business Development Manager**  
Level 11, 440 Collins Street MELBOURNE VIC 3000  
GPO Box 5090 MELBOURNE VIC 3001  
Tel: (03) 9211 3626 Fax: (03) 9211 3601 Email: tom.rogacki@aon.com.au

Tom is keen to build on existing relationships with advisers so keep your eye out for him at your next product development day or adviser conference.

## Unit pricing project

As part of the ongoing program of improvements to our administration services, the Aon Master Trust will be implementing a new unit pricing system during the first quarter of 2005.

The new pricing system will deliver a number of benefits to employers, members and advisers including:

- faster processing times for lodgement of contributions and payment of benefits
- faster placement of members' funds into nominated investments
- a more efficient processing system.

From a practical point of view, there will be very few changes to the way employers and members deal with Aon and there will be no impact on fees.

Your corporate clients have recently been advised of the unit pricing project and we will send you further updates as we approach the implementation date. In the meantime, if you have any questions please contact your Client Relationship Manager.

## 31 December 2004 statements on track

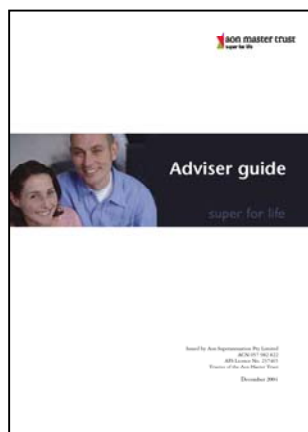
As part of our member communication, the Aon Master Trust issues detailed Member Benefit Statements as at 30 June and 31 December each year. We are pleased to confirm that the Member Benefit Statements for the period ended 31 December 2004 are on schedule to be sent to members by the end of February 2005, together with the February 2005 edition of the Directions newsletter.

A copy of the Member Benefit Statement for each client will also be sent to their adviser while the February 2005 edition of the Directions newsletter is already available on our website at [www.aonmastertrust.com.au/publication](http://www.aonmastertrust.com.au/publication)

## Online feature enhancements

We are regularly updating our online transaction and information facility, the HR Portal (ebenefits), and the Aon Master Trust website.

The latest release of the HR Portal allows users to compare/graph the investment performance of any of the Aon Master Trust investment options. It also provides pie charts showing the investment allocation for each member's investment strategy and current asset allocation.



Our Member Education page on the Aon Master Trust website has also been upgraded and now includes two online learning modules called **Introduction to Superannuation** and **Introduction to Investment**.

Other enhancements include a link to **Aon SuperNews**, a monthly update of superannuation legislation developments prepared by our legal team, and an updated **Adviser Guide**. The Adviser Guide provides a general overview of the Aon Master Trust and outlines the services provided to advisers. It is available through our website or by calling our Contact Centre.

We're continuing to improve the site and add features all the time so please visit regularly at [www.aonmastertrust.com.au](http://www.aonmastertrust.com.au)

## Is your Product Disclosure Statement current?

With legislative requirements constantly changing, we are required to update the Aon Master Trust's Product Disclosure Statement (PDS) from time to time. The current publication date for the Personal Division and Corporate Division PDS is 26 July 2004, while the publication date for the Allocated Pension division is 11 March 2004.

If you don't have current Product Disclosure Statements, or if you require any additional copies, please call our Customer Contact Centre.

## Contacting us

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